

Global Convergence: Value-Added Distribution

Delivering Innovative Services and Solutions to the Channel

Meet Global Convergence

Global Convergence, Inc. (GCI) is the channel's services and solutions company. GCI offers a strong foundation as a value-added distributor along with a full portfolio of channel-driven IT services. We specialize in voice and data networks and enterprise mobility, and offer everything from design to deployment in 170 countries worldwide.

Our Mission

Our mission is to deliver cutting-edge services and solutions creating positive outcomes for our partners. GCI utilizes a high-touch high-value model, delivers innovative services and solutions, flexibility, speed and worldwide scope to achieve this mission.

Enable your Business

With a strong foundation in the U.S. and a global footprint, GCI enables you to bring emerging, innovative and disruptive technologies to market that complement your portfolio. Our suite of global IT services, ServLinkSM, is designed for the channel and can be leveraged to build customized service offerings for your complex projects. We provide you with an end-to-end array of global IT services that can support you during the deployment and maintenance of your customer's projects. Leverage our expertise and capabilities to complement yours, to minimize your investment as you adopt new technologies, to maximize your return on effort and to drive new revenue opportunities.

Extend your Reach

We're everywhere you're not. Our ability to provide global IT services and products in 170 countries means you have all the access you need to provide complete geographic coverage for your clients when and where they need it. With a network of service professionals and parts depots located all around the world, GCI gives your customers the feeling of being covered, no matter where they are or where you are.

Increase your Bottom Line

GCI's new, innovative financing program – IT nFusion – offers a value-priced, variable cost resource model with on-demand logistics and technical support to satisfy your essential customer product and service requirements regardless of the IT solution and specialty or niche technology skill needed. You can easily enter or expand existing portfolio offerings with managed or professional services without capital investment to meet the growing demand for businesses to access next generation technology and managed services on a monthly subscription basis.

Grow Your Business with Global Convergence:

- Commitment to the Channel
- Providing access to a product portfolio of leading edge technology vendors
- Offering high-margin, revenue-generating IT services
- Access to a highly-trained, experienced technical support team
- Global support for complex deployment and implementation requirements
- Accelerate the adoption of emerging technologies that require a technology refresh and shorten the sales cycle with IT nFusion
- White label offerings for partners
- Multi-vendor, multi-technology expertise

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