

Why Partner with Digium

Converged Distribution with a *Services-First* Approach

Global Convergence, Inc. (GCI) empowers solution providers to bring emerging, innovative and disruptive technologies to market, providing them with a full, end-to-end array of global IT services to help exceed customer expectations. We provide a high-touch, high-value model that helps us establish true partnerships with every customer.

We are a specialty distributor with a full, channel-centric services portfolio, offering everything from design to deployment in almost 100 countries. Our success is based on your success, and we strive to achieve that through delivering leading-edge solutions that you can offer today while the competition catches up tomorrow. Digium is one such partner.

GCI was Digium's Pinnacle Rising Star in 2013, and received the Distribution Partner of the Year (US) in 2014.

Digium Switchvox offers enterprise-class features, is highly interoperable with open standards and protocols, easy to use and available as an on-premises, cloud or hybrid solution. In addition, Digium IP phones for Switchvox offer the tightest integration possible with a Switchvox phone system.

IP-based networks make it easier for your customers to grow their business. If you have a UC practice to help your customers with UC technologies, you should be speaking with us about Digium.

- Easy web-based management
- Automatic call distribution
- Call Recording
- Advanced visibility with switchboard mash-up

Please join our conversations on the following social media platforms:

- LinkedIn at Global Convergence, Inc.
- Twitter@Globalconverg
- Facebook@Globalconverg



Build your VoIP Business with Digium

- 100% Channel Driven with Attractive Partner Programs
- Switchvox offers the best value in Unified Communications with Digium's 'all features included' model – your customers won't pay extra for things like conferencing, CRM integration, fax, and mobile applications
- Digium phones are designed exclusively for use with Asterisk and Switchvox; all models include unprecedented HDVoice and plug and play deployment
- Great Margin Potential
- Lower TCO
- Efficiency Gains for your Customer Base
- Inventor and Pioneer of Asterisk Open Source