

Why Partner with Watchful Software

Enable Your Business • Expand Your Portfolio • Extend Your Reach

Global Convergence offers its solution providers a unique opportunity to leverage high-growth technologies and partner with some of the hottest software vendors in the market – Watchful Software is one such vendor partner.

Why Watchful Software

Watchful Software is focused on providing data-centric information security that works. With the massive amounts of resources that have been invested in securing the network perimeter, one thing has become painfully clear: protecting the perimeter alone has proven ineffective; just read the news. In the advent of BYOD, information flows freely inside and outside the perimeter; therefore, it is incumbent upon enterprises to **secure the information itself**.

Recognized by CRN as one of 2014's hottest emerging technology vendors, Watchful Software addresses this by answering three of the most critical issues facing CIOs and CSOs today:

- 1) How do I protect one of my company's greatest assets— its information?
- 2) How do I prevent information from unintentionally getting into the wrong hands?
- 3) How do I ensure that people accessing the information are who they say they are?

RightsWATCH Data-Centric Security



RightsWATCH keeps sensitive data safe and secure regardless of whether it's in transit or stored inside or outside your network perimeter. Identifying, classifying, marking, protecting and tracking your sensitive information has never been easier.

For more information, contact Global Convergence, Inc. or please visit www.watchfulsoftware.com or email partners@watchfulsoftware.com.

Grow Your Business with Watchful Software and GCI

- 100% channel
- Deal registration offers lucrative margin potential
- Sales, marketing and technical enablement

Benefits

- Keeps data safe from security breaches, unauthorized or accidental disclosure
- Protects data in a BYOD world
- Automatically classifies data per security policy
- Decreases liability with automatic watermarking
- Thorough forensic tracking for compliance, legal and audit
- Easy to deploy
- Seamlessly integrates into the user workflow

Verticals Served

- Finance
- Healthcare
- Government
- Defense and Security
- Energy

Compliance

- PCI-DSS
- HIPAA
- UK GSC
- ISO 2700