

Global Convergence: Value-Added Distribution

Delivering Innovative IT Services and Solutions to the Channel

Meet Global Convergence

Global Convergence, Inc. (GCI) is a channel-driven, Value Added Distributor (VAD) focused on ensuring partner success in the open, disaggregated world of networking. GCI's model offers our Solution Provider community a unique opportunity to leverage high-growth, open technologies from our vendor partners along with professional IT services.

We specialize in mainstreaming innovative and disruptive technology adoption in the marketplace, allowing your business to catch the revenue growth wave early.

Our Mission

Our mission is to provide cutting-edge services and solutions that deliver positive outcomes for our partners. We focus on solutions that help customers drive their digital transformation strategies. GCI utilizes an open, disaggregated, high-value model, flexibility, speed, excellence and worldwide scope to achieve this mission.

Extend your Reach

We're everywhere you're not. Our IT channel services can help you extend your reach and expertise, without the upfront investment in your own technical resources.

We specialize in design, configuration, deployment and project management events, and have proven capabilities in delivering services globally. GCI's professional IT services offer complete geographic coverage for your clients when and where they need it. With a network of service professionals and parts depots located all around the world, GCI has you, and your customers covered.

Commitment to the Channel

GCI is committed to our partners. Both technology partners looking to bring an innovation to market – or channel partners looking to help customers solve real-world business problems, GCI can help you eliminate barriers, and reduce risk. Let us help you accelerate the adoption of emerging, high-margin technologies and revenue-generating professional services.

Grow Your Business with GCI

- Open Networking Portfolio includes Big Switch Networks, Edgecore/Accton, Garland Technology, KEMP Technologies and MRV (now part of ADVA Optical Networking) along with Professional IT Channel Services
- Mainstreaming disruptive technology adoption in the marketplace
- 25+ years of expertise in channel-driven IT solutions
- Agile, 100% channel-driven company
- Business process efficiency experts
- High-touch, Hands-on sales model
- Professional IT service delivery in 170 countries with White Label offerings for our Channel Partners

Contact Global Convergence Today to Learn More.

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